



Shaun Deyzel <shaun@saeon.ac.za>

Quotation: Stereo Microscope

Stuart Mailer <stuart@optimascientific.co.za>
To: Shaun Deyzel <shaun@saeon.ac.za>

9 September 2013 14:35

Dear Dr Deyzel

Thank you for your inquiry. Please find the attached quotation as requested. To date we haven't sold any stereo microscopes in South Africa, Microscopes are not a focus point for us.

Regards

Stuart Mailer

Optima Scientific

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From: Shaun Deyzel [mailto:shaun@saeon.ac.za]
Sent: 09 September 2013 10:41
To: stuart@optimascientific.co.za
Subject: Quotation: Stereo Microscope

Dear Stuart

Can you please send me a quotation for the following:

1x Boeco Zoom Stereo Microscope Model BTB-3a

1x pair of 20x magnification eyepiece lenses in addition to (see description below marked *)

Made out to:

Shaun HP Deyzel

SAEON Elwandle Node

May I ask what sort of clientele you would normally supply this particular microscope to? We are currently exploring the market for the purchase of new stereo microscopes and would like to get in contact with people/organisations that have been using Boeco microscopes. Our organisation in part deals with research projects involving inspection of coastal micro-invertebrates under relatively low magnification. I noticed the magnification range of this particular model achieves a maximum of 45x (10x ocular, zoom optic 4.5x max) in the standard format. Assuming the stage lenses can not be altered to render higher magnification, would I be correct in assuming the additional purchase of 20x eyepiece lenses would be the only option? A maximum of 45x magnification is not bad at all, but I find between 50 and 60 times to be optimal. If so, would it be required to acquire these lenses at cost? * In this instance please add 1x pair of 20x eyepiece lenses to the quotation as well.

Also, does your company provide any form of follow up product servicing once purchased? What would you expect the life span of these units to be?

Your assistance would greatly be appreciated.

Kind regards

Shaun

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Dr Shaun H.P. Deyzel

Sentinel Site Research & Data Co-ordinator

South African Environmental Observation Network

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