

17th September, 2013

13IND092SK

QUOTATION

South African Environmental Observation Network

SAEON Elwandle Node
18 Somerset Street
Private Bag 1015
Grahamstown
6140

Cell: 083 234 9223
Tel: 046 622 9899
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Dear Shaun,

Thank you for your enquiry. We have pleasure in submitting the following quotation for your perusal.



**Leica M80 Stereo
Microscope,
From R 90,000.00
(ex VAT)**



**Leica S8 APO Stereo
Microscope,
From R 57,250.00
(ex VAT)**

Unit 20, Point Business Park, Corner of Koeberg & Marinus Road Montague Gardens, Suite 96, Private Bag X7 Chempet, 7442 South Africa

Tel: 021 551-8956, fax: 021 551-8984 E-mail: info@smminstruments.co.za Web: www.smminstruments.co.za
Reg. No: 2005/026940/07

Managing Director: MF Saunders

SUPPLIERS OF SCIENTIFIC EQUIPMENT

SMM INSTRUMENTS

QTY	PART NUMBER	DESCRIPTION
Leica M80 Stereo Microscope = R 90,000.00 (ex VAT)		
1	10450155	Leica M80 optics carrier M80 optics carrier with zoom magnification changer 8:1 (zoom factor 0.75 - 6.0), 8 click stop positions, optics parfocal, modular system, suitable for achromatic, plan or planapo objectives (not included), objective thread M60
2	10450630	Eyepiece 10x/23B, adjustable, 2nd gen
1	10450042	Trinocular tube 50%
1	10450167	Objective Plan 1.0x, M-Serie, WD=83.4mm
1	10450171	Focus drive 300 mm M-Series Routine
1	10450173	Microscope carrier
1	10447342	Inc. light base, Medium w. AntiShock
1	10450271	Leica LED3000 RL, 58 mm
1	10450501	Adapter 58 mm RL to 66 mm Obj.
1	10450266	Power Supply for LED3000/LED5000
1	10450017	Power cable, 2 m, South Africa type D

QTY	PART NUMBER	DESCRIPTION
Leica S8 APO Stereo Microscope = R 57,250.00 (ex VAT)		
1	10446298	Leica S8 APO Stereozoom 1.0x-8.0x M80 optics carrier with zoom magnification changer 8:1 (zoom factor 0.75 - 6.0), 8 click stop positions, optics parfocal, modular system, suitable for achromatic, plan or planapo objectives (not included), objective thread M60
2	10447137	Eyepiece 10x/23B, adj., eyeglasses
1	10446339	Focus column for S4/S6/S8
1	10446340	Incident light base, small
1	10450271	Leica LED3000 RL, 58 mm
1	10450266	Power Supply for LED3000/LED5000
1	10447039	Dust cover antistatic, small
1	10445662	Power cable, 2 m, EURO

SMM INSTRUMENTS

QTY	PART NUMBER	DESCRIPTION
Leica Digital Imaging System = R 33,200.00 (ex VAT)		
1	12730464	Leica MC120 HD Camera & SW Kit - Interface with c-mount for all micro- and macroscopes - stand alone operation without any PC possible - High definition live image 1920x1080p, 30fps - JPG images with max. 1824x1368 pixels, 2.5 Mpixels - MP4 movie clips with max. 1920x1080 pixels, 2Mpixels - Camera control via computer (PC mode) or via remote control RC2 (HD mode), switchable - Capture of JPGs or MP4s directly to SD card - Display of images or playback of movie clips directly on high-definition screen, without using a PC - Display of user defined overlays in the live image - USB2 connection, compatible with PCs and notebooks - Camera kit includes MC120 HD camera, USB2 cable 1.5m, HDMI cable 2.5m, Power Supply 5V, RC2 remote control SD Card, Leica software for use with PC or Mac - Supported operating systems: WinXP/Win7/MacOSX - Optional accessory: foot or palm trigger-12730229
1	10450528	c-mount Video Adapter 0.5x

QTY	PART NUMBER	DESCRIPTION
c-mount to fit Leica Camera to an Olympus Microscope = R 10,250.00 (ex VAT)		
1	11532188	0.63X c-mount for Olympus BX/AX/MX/SZX

STANDARD TERMS AND CONDITIONS

- Prices** Prices have been calculated at the following exchange rates: (EURO 1.00 for R 13.4). ANY Changes in these selling price brought about by exchange rate variation at the time of payment to our supplier, will be for your account (debit/credit)
- Payment Terms** 30 days from Invoicing.
- New Banking Details** Account name: SMM Instruments Pty Ltd. Bank: **First National Bank, The Boulders**. Account Number: **6228 2925 977**. Branch Code: **25 08 56**
- Delivery** Approximately 4 – 6 weeks, depending on stock availability at the time of order acceptance.
- Validity** The prices quoted on this proposal are valid for 30 days.
- Warranty** All equipment quoted carries a 12-month factory guaranty from date of invoice. This warranty covers **Factory Defects** but **Excludes normal wear & tear**.
- Cancellation of Orders** Orders for non-stock or special items cannot be cancelled.

Any other terms and conditions of sale negotiated with SMM Instrument personnel must be noted on the order from the client. Please note that we are the **sole agents for LEICA** in South Africa and as such have full spares facilities and factory trained service technicians at your disposal.

Should you require any additional information, please do not hesitate to contact me.

Assuring you of our best attention at all times

Yours sincerely



SARAH KETTING
SALES CONSULTANT
Cell: 0723027965

STANDARD CONDITION OF SALE

1. **QUOTATIONS**

The quotation remains firm for the period stated overleaf subject to the conditions stated in clauses 3 and 22 or if no period is stated, forty-five days from the date of quotation. All quotations are subject to accidental errors or omissions. Quotations for specifically identified items offered ex-stock are subject to the goods being unsold at the date of receipt of the customer's order.

2. **ORDERS**

All orders accepted by us shall be governed by these Standard Conditions of Sale and in no circumstances will our acceptance of customer's order or the supply of goods by us be subject to any contrary conditions whatsoever without our prior written agreement to such specific contrary provisions.

3. **PRICES**

All prices quoted on the reverse of our delivery note are subject to automatic increase to cover any statutory increases of fuel, materials, labour, duty or surcharge.

3.1 Prices quoted have been based on the assumption that the ensuing order will include all items listed. Failing this we reserve the right to revise prices.

4.

MINIMUM ORDER CHARGES

We reserve the right to apply a minimum order charge in respect of small value orders. Customers are requested in their own interests to consolidate their requirements whenever possible. Customers will be advised of the charge applicable before confirmation of their orders.

Any minimum order charges and carriage charges levied by Manufacturers and paid by us are for the account of and repayable to us by the customer.

5.

TERMS OF PAYMENT

Terms of payment are strictly cash as follows

Instruments: 90% cash on delivery with the balance due on commissioning, unless otherwise specified in the quotation. All other goods cash 30 days from date of invoice. No deductions whatsoever may be made without our written approval. Partial deliveries shall be paid within 30 days of date of invoice. Credit terms are subject to our specific prior written approval.

6.

ARREARS

Interest at a rate of 2% above prime bank overdraft rate will be charged on all arrears payments.

7.

ACCEPTANCE OF ORDERS

Contracts and orders are accepted subject to all necessary licences and consents being obtained for the purchase supply shipment importation processing and use of the required materials, and to our being able to obtain such materials.

8.

DELIVERY

All dates for or periods of delivery are estimates only and while all reasonable efforts will be made to meet such dates or periods we shall not be liable for any failure to do so. Any period for or date of delivery may be extended or postponed in the event of any occurrence which causes stoppage, delay or interruption in the supply of goods during the delivery period either in our own services or in those of our suppliers or shippers and which is beyond the control of ourselves, our suppliers or the shippers respectively.

9.

CARRIAGE

Deliveries by us within areas covered by our own normal van delivery services are free. Costs of other or additional or special packing and costs of special or specific transport required in respect of acids, dangerous chemicals, laboratory furniture and fittings, items which require installation, or where required by law or regulation are for the customer's account.

10.

PASSING OF RISK AND OWNERSHIP

Where goods are carried by an independent carrier ownership of such goods and the risks relating thereto shall pass to the customer on delivery to the carrier who shall be deemed to be the customer's agent. Where goods are carried by our own transport risk and ownership in respect of such goods shall pass to the customer on delivery to the customer.

11.

FORCE MAJEURE AND GOVERNMENT ORDERS

In the event of any outbreak of hostilities (whether war is declared or not) in which the Republic of South Africa is involved or in the event of national emergency or if our works should become directly or indirectly so engaged on Government orders under Government priority directions as to prevent or delay work on other orders or in case of force majeure including strikes or Act of God or any other cause whatsoever due to factors beyond our control, we shall be entitled at any time on notice to the purchaser of the goods to make partial deliveries only or to terminate the contracts without prejudice in any case to rights accrued in respect of the deliveries already made.

12.

PROPRIETARY GOODS

Proprietary Goods sold by us are subject to the respective manufacturer's conditions of sale, which conditions are binding on the customer and a copy of which will be supplied to customer.

The term 'Proprietary Goods' shall mean any goods branded with the name and/or trademarks of the manufacturer irrespective of who the manufacturer may be.

13.

EMPTY CASES AND CONTAINERS

Customers will be charged for chemical containers which charges will be clearly indicated on the labels of the respective containers. Customers will be credited with the value of such containers returned to us provided that such containers are in the same condition as that in which they were delivered to the customer.

14.

INSURANCE

All costs of insurance against transit risks, whether by request to the customer or whether considered necessary by us, shall be for the account of the customer. Our liability in respect of such risks shall be limited to any amount received by us under such insurance which amount shall be paid to the customer after reasonable expenses have been deducted. We accept no liability for failing to take proceedings for recovery of compensation for the loss or damage nor for any consequential loss or damage whatsoever.

15.

REPAIRS

We are not responsible for damage to articles, glass apparatus and delicate instruments sent to us for repair or examination. Time spent in preliminary examinations of such goods not ultimately repaired by us will be charged at our standard rates in operation from time to time.

16.

WARRANTY AND RESPONSIBILITY

16.1 The following conditions will apply unless specified otherwise in the quotation.

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- 16.2 Subject to the due and proper compliance with our installation, operating and maintenance instructions we warrant that we will replace or repair, at our option, free of charge any part or parts of goods manufactured by us and proved to be defective within 90 (ninety) days of despatch by us owing to faulty workmanship or materials, provided that we are notified in writing of the alleged defect within 30 (thirty) days of the discovery of the same and the goods are returned to us carriage paid promptly on such discovery with full details of such alleged defect. Replaced goods become our property. Goods not manufactured by us are guaranteed only to the extent of any guarantee given to us by the actual manufacturers.
- 16.3 This warranty applies when the defective goods are delivered to our premises for repair. In the event of the repair being conducted, at the customer's request, on the customer's premises, the customer shall bear all travelling expenses incurred by the members of staff required to complete the warranty repair.
- 16.4 Our obligations in respect of defective goods set out above are exclusively and expressly in lieu of all other terms, warranties or conditions of merchantability and fitness for a particular purpose, all of which terms, warranties and conditions are hereby excluded.
- 16.5 All liability for consequential loss or damage in respect of defective goods or late delivery or failure to deliver and all liability for damage or loss caused by the negligence or other act of default of us, our employees or agents is also expressly excluded.
- 16.6 Where repairs are affected, the original guarantee will remain in force.
- 16.7 If due to inadequate room preparation or other failure for which the seller is not responsible, on arrival at the customer's premises our engineer is unable to install and commission the material ordered, a charge may be made for the engineer's time.
17. **CLAIMS**
- 17.1 Claims in respect of the shortages or goods wrongly delivered will only be considered in respect of goods conveyed by independent carriers provided we have received written notification within 10 (ten) days of the delivery of such goods.
- 17.2 No claim in respect of damages, breakages or loss in transit will be considered unless such goods were conveyed in our own vehicles. We are however prepared to provide reasonable assistance to customers making claims against third parties provided that:
- 17.2.1 All goods are signed for on the carrier's documents as "not examined". The goods should be unpacked at once and any damage, breakage or loss should be notified in writing to the carrier and to us within 10 (ten) days of delivery.
- 17.2.2 In the event of shortages or non-delivery both the carriers and ourselves have been notified in writing within 14 (fourteen) days of the date of receipt of the documents giving advice of despatch.
18. **HANDLING AND USE OF OUR PRODUCTS**
- Chemicals can cause injury in many often-unexpected ways and we recommend strongly that they should be handled and used only by suitably trained personnel. Our product labels indicate the principal hazards of many chemicals but these are not exhaustive and customers should give individual consideration to their purchases and the way they are handled and used. We accept no liability whatsoever for the loss, damage or injury caused by or arising from the use or handling of products supplied by us or any cause whatsoever.
19. **DANGEROUS GOODS**
- Diethyl Ether Mineral Acids Carbon Disulphide Phosphorus Sodium and other goods that are considered dangerous or to which statutory provisions and regulations apply, will only be forwarded in strict conformity with the regulations applicable to the carrier. The customer will be advised beforehand of these regulations in case the goods to be carried for him fall within this classification.
20. **POISONS**
- Orders for substances mentioned in the Pharmacy and Poisons Act or in any regulations rules or provisions made there under or in any Schedule to any of the same must be signed by the purchaser stating his name (in full) and address, his trade, business or profession and the purposes for which the articles are required.
21. **DEFAULT**
- If the customer shall make default in or commit a breach of the agreement or of any of his obligations to us or if any distraint or execution shall be levied upon the customer's property or assets or if the customer shall make or offer to make any arrangement of composition with his creditors or commit any act of insolvency or if any petition on receiving order in insolvency shall be presented or made against him or if the customer is a limited company any resolution or petition to wind up such company's business (other than for the purpose of amalgamation or reconstruction) shall be passed or presented or if a receiver of such company's undertaking property or assets or any part thereof shall be appointed we shall have the right forthwith to terminate any agreement then subsisting and upon written notice of such termination being posted to the customer's last known address in South Africa any subsisting agreement shall be deemed to have been terminated without prejudice to any claim or right we may otherwise make or exercise.
22. **CURRENCY FLUCTUATIONS**
- Fluctuations in the parity of any currency or currencies that affect the price to us or to the customer in the case of imported goods, irrespective of quoted prices, will be for the account of the customer, except where specifically excluded in the main body of the quotation.
23. **RE-INSTALLATION OF GOODS AT NEW SITE:**
- 23.1 Purchaser will be charged full rates for all engineering time involved whether equipment is under warranty or not.
- 23.2 In instances where the operator trained by the installation engineer leaves the services of the Purchaser, or for any other reason, additional training to other operators will be charged in full.